

STRUCTURED FINANCING® Mezzanine

Arbor's mezzanine financing products give owners access to greater proceeds than available through conventional financing. Arbor's products can be used in conjunction with new or existing mortgage loan financing.

Loan Amount Generally \$3,500,000 minimum. No maximum

Loan Term Generally 1 to 5 years

Amortization Interest only or fixed principal paydowns

Minimum DSCR 1.10 through the mezzanine debt service

Maximum LTV Up to 90%

Interest Rate Floating rate over LIBOR index or Fixed. Rates vary based on risk profile,

business plan, sponsorship, and other terms.

Eligible Transactions Multifamily, office, retail, and student housing projects located in strong markets

with positive demographic, population and employment trends

Eligible Borrower Single-asset entity

Sponsorship Established track record with appropriate net worth and liquidity commensurate

with transaction

Security Pledge of ownership interests secured by UCC or preferred equity position.

Additional credit enhancement (recourse, other collateral, letter of credit or other

guarantees) to be determined.

Required Reports Appraisal, Property Condition Assessment and Phase I

Prepayment Generally permitted

Lender Fee Origination and exit fees to be determined